

QUALIFICATIONS ASSESSMENT EXAMINATION ENVIRONMENTAL PROGRAM MANAGER I (SUPERVISORY)

TRAINING AND EXPERIENCE QUESTIONNAIRE

DO NOT REMOVE THIS COVER SHEET FROM BOOKLET

TRAINING AND EXPERIENCE QUESTIONNAIRE INFORMATION

Thank you for your interest in employment with the Department of Fish and Game (DFG). The DFG Environmental Program Manager I (Supervisor) examination consists solely of this self-assessment Training and Experience Questionnaire.

The Training and Experience Questionnaire is designed to elicit a range of specific information regarding a candidate's education, knowledge, abilities, experiences, and potential to effectively perform the duties relative to the classification. Please be sure to read these instructions carefully before responding to the questionnaire.

The information you provide in this questionnaire will determine your rank and score on the eligible list.

NOTE: Failure to complete and return the Training and Experience Questionnaire will result in elimination from the examination.

Candidates misrepresenting their knowledge, education, abilities, or experience, will result in adverse consequences, which could include the following:

- removal from the exam process;
- removal from the certification list;
- loss of state employment; and/or,
- loss of the right to compete in any future examinations.

You cannot submit this document electronically. Your completed questionnaire must be postmarked on or before JUNE 28, 2010. The questionnaire may be hand delivered/mailed to:

Department of Fish and Game Human Resources Branch Examination Unit Attn: Kelli Johnson 1416 Ninth Street, Room 1217b Sacramento, CA 95814

If successful in the examination, your name will be placed on the eligibility list(s) for a period of 12 months. During this period, you may apply for openings and be considered for employment opportunities with DFG. Your Training and Experience Questionnaire may be made available to hiring supervisors for review when vacancies occur.

If you have any questions regarding the Environmental Program Manager I (Supervisory) examination, please contact Kelli Johnson at (916) 651-1138.

INSTRUCTIONS TO CANDIDATES

- Please be sure to respond to each question. There are 50 questions included in this exam.
- In responding to each statement you may refer to your work experience (public or private) whether paid or volunteer, formal education, or formal training courses.
- If you need to change any response, clearly cross out the response you would like to change.
- When requested, include brief descriptions of your knowledge and/or experience. If your description is not included, you will not receive a score for that item. Be sure your sentences are legible, clearly written, and understandable.
- Provide your responses on the questionnaire only. Use the space provided. **Do not** attach a resume, additional pages, or other materials. **Do not** write on the back of pages. Attachments will not be evaluated.
- <u>Do not</u> alter the form in any way to give yourself additional space. Altered forms or responses will not be evaluated.
- Be sure your envelope has adequate postage.
- Make a photocopy for your records.
- Return your questionnaire by **JUNE 28, 2010.**

FACSIMILES (FAX) WILL NOT BE ACCEPTED UNDER ANY CIRCUMSTANCES

CONDITIONS OF EMPLOYMENT

If you are successful in this examination, your name will be placed on an active employment list and certified to fill vacancies according to the conditions you specify on this form. Please notify the Department of Fish and Game promptly of any change in your address or availability for employment.

NAME:				
PLEASE FILL IN THE TYPE OF PERMANENT OR TEMPORA	APPOINTMENT YOU WILL A			
PERMANENT (D) Full-Time	Only			
PLEASE FILL IN LOCATION(S)				
Please check your choices – You	will not be contacted for a job	in locations not checked.		
(5) ANYWHERE IN THE S	STATE – If checked, no furti	her selection necessary		
ALAMEDA 0100 AMADOR 0200 ALPINE 0300 BUTTE 0400 CALAVERAS 0500 COLUSA 0600 CONTRA COSTA 0700 DEL NORTE 0800 EL DORADO 0900 FRESNO 1000 GLENN 1100 HUMBOLDT 1200 IMPERIAL 1300 INYO 1400 KERN 1500	KINGS 1600 LAKE 1700 LASSEN 1800 LOS ANGELES 1900 MADERA 2000 MARIN 2100 MARIPOSA 2200 MENDOCINO 2300 MERCED 2400 MODOC 2500 MONO 2600 MONTEREY 2700 NAPA 2800 NEVADA 2900 ORANGE 3000	PLACER 3100 PLUMAS 3200 RIVERSIDE 3300 SACRAMENTO 3400 SAN BENITO 3600 SAN BERNARDINO 3600 SAN DIEGO 3700 SAN FRANCISCO 3800 SAN JOAQUIN 3900 SAN LUIS OBISPO 4000 SAN MATEO 4100 SANTA BARBARA 4200 SANTA CLARA 4300 SANTA CRUZ 4400 SHASTA 4500	SIERRA 4600 SISKIYOU 4700 SOLANO 4800 SONOMA 4900 STANISLAUS 5000 SUTTER 5100 TEHAMA 5200 TRINITY 5300 TULARE 5400 TUOLUMNE 5500 VENTURA 5600 YOLO 5700 YUBA 5800	
CHANGE OF ADDRESS IF YOUR ADDRESS HAS CHANGED, PLEASE INDICATE YOUR NEW ADDRESS: Address: Home Phone # ()				

STATEMENT OF UNDERSTANDING FOR CANDIDATES

Government Code Section 19680 through 19682 requires that all State civil service examinations be confidential and impartial. As a participant, I hereby certify that I will maintain the confidentiality of this examination and that all the statements I make in this application are true. I understand that my responses are subject to verification at any time; and, if I misrepresent myself (education, knowledge, abilities, and experience), this is cause for any applicable adverse consequences (e.g., removal from the exam process; removal from the certification list; loss of state employment; and/or, loss of the right to compete in any future examinations).

I understand that I am fully responsible for reading/comprehending all information and instructions provided in this Training and Experience Questionnaire. Further, I understand that if this questionnaire is not completed correctly, it will not be processed and therefore will result in an automatic disqualification from this examination process.

Please complete the following items after you have read the standards stated above.

Reference 1

CANDIDATE'S SIGNATURE _	
DATE _	

Please provide the name and contact information of two professional references that can verify the self-assessment ratings made in this questionnaire:

Name:
Title:
Agency:
Address:
Phone number:
Reference 2
Name:
Title:
Agency:
Address:
Phone number:

QUALIFICATIONS ASSESSMENT EXAMINATION

TRAINING AND EXPERIENCE QUESTIONNAIRE

ENVIRONMENTAL PROGRAM MANAGER I (SUPERVISORY)

This Training and Experience Questionnaire is the examination process for the classification of Environmental Program Manager I (Supervisory). The results of this examination will determine your placement on the hiring list for the Environmental Program Manager I (Supervisory) classification.

The assessment is a self-rating process. In the following pages, you will rate yourself on series of statements comprised of essential tasks, knowledge, and skills required to successfully perform in the Environmental Program Manager I position. The overall assessment consists of four sections:

Section	Content Area	Page
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4	Interpersonal Skills	29

Section 1 Program Management

This section is designed to measure your professional experience working with and/or managing environmental programs. Read each statement on the following pages thoroughly and indicate how each statement applies to you using the scales below each statement. Respond to each statement by marking only one option for both of the two scales provided.

1. Developing innovative solutions to complex environmental management problems either through collaborating with various individuals or independently.

(make only one rating per scale)				
	Frequency		Type of Experience	
	I have never performed this task.		I have no experience in performing this task.	
	I have rarely performed this task.		I would be considered a beginner by others in the field and would need close supervision on	
	I have regularly performed this task.		this task.	
	I have extensively performed this task.		I could effectively perform this task under normal supervision.	
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.	
Plea	ase provide an example:			

2. Evaluating several competing factors (i.e., biological, political, economic, regulatory, legal) that are part of a complex environmental management problem in order to identify various solutions.

(mal	(make only one rating per scale)				
	Frequency		Type of Experience		
	I have never performed this task.		I have no experience in performing this task.		
	I have rarely performed this task.		I would be considered a beginner by others in the field and would need close supervision on		
	I have regularly performed this task.		this task.		
	I have extensively performed this task.		I could effectively perform this task under normal supervision.		
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.		
Plea	ase provide an example:				

3. Making recommendations regarding complex environmental management problems to executive level management, boards, commissions, etc.

4. Providing strategic guidance across an organization to ensure effective management of environmental programs.

(ma	(make only one rating per scale)				
	Frequency		Type of Experience		
	I have never performed this task. I have rarely performed this task. I have regularly performed this task.		I have no experience in performing this task. I would be considered a beginner by others in the field and would need close supervision on this task.		
	I have extensively performed this task.	 I could effectively perform this task un normal supervision. 			
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.		
Plea	ase provide an example:				

5. Responding to urgent program management needs in a quick and direct manner.

6. Implementing strategic planning techniques to proactively address potential barriers to effective environmental program performance.

(make only one rating per scale)			
	Frequency		Type of Experience
	I have never performed this task.		I have no experience in performing this task.
	I have rarely performed this task.		I would be considered a beginner by others in
	I have regularly performed this task.		the field and would need close supervision on this task.
	I have extensively performed this task.		I could effectively perform this task under normal supervision.
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.
Plea	ase provide an example:		

7. Using collaborative problem solving techniques to achieve resolutions to complex regulatory and/or environmental issues.

(make only one rating per scale)			
	Frequency		Type of Experience
	I have never performed this task.		I have no experience in performing this task.
	I have rarely performed this task.		I would be considered a beginner by others in
	I have regularly performed this task.		the field and would need close supervision on this task.
	I have extensively performed this task.		I could effectively perform this task under normal supervision.
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.
Plea	ase provide an example:		

8. Developing programs in response to State or Federal regulations and/or statutes that affect resources or environmental issues.

(ma	(make only one rating per scale)			
	Frequency		Type of Experience	
	I have never performed this task.		I have no experience in performing this task.	
	I have rarely performed this task.		I would be considered a beginner by others in	
	I have regularly performed this task.		the field and would need close supervision on this task.	
	I have extensively performed this task.		I could effectively perform this task under normal supervision.	
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.	
Plea	ase provide an example:			

9. Developing, as part of a team, a resource protection or management plan (i.e., natural communities, habitat conservation plans, species management plans, program-level environmental documents, recovery plans, forest plans).

10. Identifying individuals, agencies, groups, etc. that may be of assistance in achieving the goals of a program.

(make only one rating per scale)				
	Frequency		Type of Experience	
	I have never performed this task.		I have no experience in performing this task.	
	I have rarely performed this task.		I would be considered a beginner by others in	
	I have regularly performed this task.		the field and would need close supervision on this task.	
	I have extensively performed this task.		I could effectively perform this task under normal supervision.	
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.	
Plea	ase provide an example:			

11. Managing projects on multiple timelines and of varying levels of complexity to ensure timely, effective completion by due dates.

12. Overseeing multiple projects run by staff members to ensure projects are completed on time and within budget.

13. Developing and/or managing a budget for an assigned area of oversight (i.e., program, project, unit).

14. Developing a formal budget modification proposal (i.e., BCP) to make changes to an annual budget.

15. Providing review, edits, and/or final approval of scientific and/or environmental reports.

16. Ensuring application of scientific rigor within a program.

(ma	(make only one rating per scale)				
	Frequency		Type of Experience		
	I have never performed this task.		I have no experience in performing this task.		
	I have rarely performed this task.		I would be considered a beginner by others in the field and would need close supervision on		
	I have regularly performed this task.		this task.		
	I have extensively performed this task.		I could effectively perform this task under normal supervision.		
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.		
Plea	Please provide an example:				

17. Providing guidance and direction to staff regarding implementation of management directives/policies/regulations.

(make only one rating per scale)				
	Frequency		Type of Experience	
	I have never performed this task.		I have no experience in performing this task.	
	I have rarely performed this task.		I would be considered a beginner by others in	
	I have regularly performed this task.		the field and would need close supervision on this task.	
	I have extensively performed this task.		I could effectively perform this task under normal supervision.	
			I have supervised/instructed others in performing this task and would be considered an expert by others in the field.	
Plea	ase provide an example:			

18. Oversight of data collection methodologies necessary to inform natural resource management actions.

Section 2 Personnel Supervision

This section is designed to measure your professional experience as a lead worker and/or a supervisor of subordinate staff. Read each statement on the following pages thoroughly and indicate how each statement applies to you using the using the scales below each statement. Respond to each statement by marking only one option for both of the two scales provided.

19.	Delegating work to subordinate staff	to er	nsure efficient operation of a work unit.
(ma	ke only one rating per scale)		
	Frequency		Type of Experience
	I have never performed this task. I have rarely performed this task. I have regularly performed this task.		I have no experience in performing this task. I would be considered a beginner by others i the field and would need close supervision o this task. I could effectively perform this task under
	I have extensively performed this task.		normal supervision.
			I have supervised/instructed others in performing this task and would be considered expert by others in the field.
goa	Providing the leadership that staff neals and objectives of the unit. ke only one rating per scale)	ed to	o accomplish their work and the larger
(1110	Frequency		Type of Experience
	I have never performed this task.	П	I have no experience in performing this task.
	I have rarely performed this task.		I would be considered a beginner by others in the field and would need close supervision of
	I have regularly performed this task.		this task.
	I have extensively performed this task.		I could effectively perform this task under normal supervision.
			I have supervised/instructed others in performing this task and would be considered

expert by others in the field.

21. Providing guidance to under-performing staff to assist them in improving their performance level. (make only one rating per scale) Type of Experience Frequency I have never performed this task. I have no experience in performing this task. I would be considered a beginner by others in I have rarely performed this task. the field and would need close supervision on I have regularly performed this task. this task. I could effectively perform this task under I have extensively performed this normal supervision. task. I have supervised/instructed others in performing this task and would be considered an expert by others in the field. 22. Applying progressive discipline principles in a work place setting. (make only one rating per scale) Frequency Type of Experience I have no experience in performing this task. I have never performed this task. I would be considered a beginner by others in I have rarely performed this task. П

I have regularly performed this task.

I have extensively performed this

task.

this task.

normal supervision.

the field and would need close supervision on

performing this task and would be considered an

I could effectively perform this task under

I have supervised/instructed others in

expert by others in the field.

23. Resolving conflicts between staff members to foster a professional and productive working environment. (make only one rating per scale) Type of Experience Frequency I have never performed this task. I have no experience in performing this task. I would be considered a beginner by others in I have rarely performed this task. the field and would need close supervision on I have regularly performed this task. this task. I could effectively perform this task under I have extensively performed this normal supervision. task. I have supervised/instructed others in performing this task and would be considered an expert by others in the field. 24. Developing work groups of subordinate staff, external stakeholders, nongovernmental organizations, and/or other State or Federal agencies into effective teams. (make only one rating per scale) Type of Experience Frequency I have never performed this task. I have no experience in performing this task. I would be considered a beginner by others in I have rarely performed this task. the field and would need close supervision on I have regularly performed this task. this task. I could effectively perform this task under I have extensively performed this normal supervision. task. I have supervised/instructed others in performing this task and would be considered an expert by others in the field.

25. Establishing project priorities and resources necessary to maximize the productivity and/or effectiveness of a program, project, and/or unit.

(make only one rating per scale)

(IIIai	ke only one rating per scale)		
	Frequency		Type of Experience
	I have never performed this task. I have rarely performed this task. I have regularly performed this task. I have extensively performed this task.		I have no experience in performing this task. I would be considered a beginner by others in the field and would need close supervision on this task. I could effectively perform this task under normal supervision. I have supervised/instructed others in performing this task and would be considered ar expert by others in the field.
	Conducting performance appraisals of the control of	of suk	
	Frequency		Type of Experience
	I have never performed this task. I have rarely performed this task. I have regularly performed this task. I have extensively performed this task.		I have no experience in performing this task. I would be considered a beginner by others in the field and would need close supervision on this task. I could effectively perform this task under normal supervision. I have supervised/instructed others in performing this task and would be considered are expert by others in the field.

(iiia	ke only one rating per scale)		Type of Fynoviones
	Frequency		Type of Experience
	I have never performed this task.		I have no experience in performing this task.
	I have rarely performed this task.		I would be considered a beginner by others in the field and would need close supervision on
	I have regularly performed this task.		this task.
	I have extensively performed this task.		I could effectively perform this task under normal supervision.
			I have supervised/instructed others in performing this task and would be considered a expert by others in the field.
	Fostering a work place environment	that :	adheres to an Faual Employment

Frequency Type of Experience

I have never performed this task.	I have no experience in performing this task.
I have rarely performed this task.	I would be considered a beginner by others in the field and would need close supervision on
I have regularly performed this task.	this task.
I have extensively performed this task.	I could effectively perform this task under normal supervision.
	I have supervised/instructed others in performing this task and would be considered an expert by others in the field.

Section 3 Job-Related Knowledge

This section is designed to measure your level of knowledge regarding specific environmental legislation, polices, procedures, and scientific practices. Read each statement on the following pages thoroughly and indicate how each statement applies to you using the using the scale below each statement. Respond to each statement by marking only one option for the scale provided.

29. A working knowledge of the Fish and Game Code, polices adopted by the Fish and Game Commission, and California Code of Regulations Title 14 as they relate to natural resource conservation. (make only one rating per scale) ☐ I possess no or very limited amount of this knowledge. ☐ I possess this knowledge, but have not applied it in a job setting. ☐ I have applied this knowledge under close supervision. ☐ I have applied this knowledge independently. ☐ I have applied this knowledge to train or provide consultation to others. 30. A working knowledge of the Public Resources Code, Water Code, Clean Water Act, National Environmental Policy Act, and the Federal Endangered Species Act as they relate to natural resource conservation. (make only one rating per scale) ☐ I possess no or very limited amount of this knowledge. ☐ I possess this knowledge, but have not applied it in a job setting. ☐ I have applied this knowledge under close supervision. ☐ I have applied this knowledge independently. ☐ I have applied this knowledge to train or provide consultation to others.

31. A workin	31. A working knowledge of the California Environmental Quality Act.			
(make only one rating per scale)				
☐ I possess no or very limited amount of this knowledge.				
☐ I possess this knowledge, but have not applied it in a job setting.				
☐ I have applied this knowledge under close supervision.				
☐ I have applied this knowledge independently.				
	I have applied this knowledge to train or provide consultation to others.			
	32. A working knowledge of various land use practices with reference to their general effect on human health and natural resources.			
(make d	only one rating per scale)			
	I possess no or very limited amount of this knowledge.			
	I possess this knowledge, but have not applied it in a job setting.			
	I have applied this knowledge under close supervision.			
	I have applied this knowledge independently.			
	I have applied this knowledge to train or provide consultation to others.			
33. A broad understanding of the political and legal issues associated with natural resource management.				
(make only one rating per scale)				
	I possess no or very limited amount of this knowledge.			
	I possess this knowledge, but have not applied it in a job setting.			
	I have applied this knowledge under close supervision.			
	I have applied this knowledge independently.			
	I have applied this knowledge to train or provide consultation to others.			

Meeting Act, Brown Act).				
(make only one rating per scale)				
	I possess no or very limited amount of this knowledge.			
	I possess this knowledge, but have not applied it in a job setting.			
	I have applied this knowledge under close supervision.			
	I have applied this knowledge independently.			
	I have applied this knowledge to train or provide consultation to others.			
	ng knowledge of the principles of ecology, land, water, fish, wildlife, and urce conservation and management.			
(make	only one rating per scale)			
	I possess no or very limited amount of this knowledge.			
	I possess this knowledge, but have not applied it in a job setting.			
	I have applied this knowledge under close supervision.			
	I have applied this knowledge independently.			
	I have applied this knowledge to train or provide consultation to others.			
36. A workir	ng knowledge of natural resource investigation and scientific research.			
(make only one rating per scale)				
	I possess no or very limited amount of this knowledge.			
	I possess this knowledge, but have not applied it in a job setting.			
	I have applied this knowledge under close supervision.			
	I have applied this knowledge independently.			
	I have applied this knowledge to train or provide consultation to others.			

37. A working knowledge of the effect of industrial, urban, agricultural, and commercial wastes on fish and wildlife.					
(make	(make only one rating per scale) ☐ I possess no or very limited amount of this knowledge.				
☐ I have applied this knowledge under close supervision.					
☐ I have applied this knowledge independently.					
	I have applied this knowledge to train or provide consultation to others.				
38. A workii	ng knowledge of the legislative process as it relates to legislative actions				
resulting in	new laws affecting natural resource protection.				
(make	only one rating per scale)				
	I possess no or very limited amount of this knowledge.				
	I possess this knowledge, but have not applied it in a job setting.				
	I have applied this knowledge under close supervision.				
	I have applied this knowledge independently.				
	I have applied this knowledge to train or provide consultation to others.				
39. A working knowledge of the Administrative Procedure Act as it relates to Title 14, or a working knowledge of the regulatory processes of other governmental entities.					
(make only one rating per scale)					
	I possess no or very limited amount of this knowledge.				
	I possess this knowledge, but have not applied it in a job setting.				
	I have applied this knowledge under close supervision.				
	I have applied this knowledge independently.				
	I have applied this knowledge to train or provide consultation to others.				

1					
40. A working knowledge of the legislative process and its effect on an agency's budgets and obligations.					
(make only one rating per scale)					
☐ I possess no or very limited amount of this knowledge.					
☐ I possess this knowledge, but have not applied it in a job setting.					
☐ I have applied this knowledge under close supervision.					
	I have applied this knowledge independently.				
	I have applied this knowledge to train or provide consultation to others.				
41. Knowledge of experimental design concepts and analyses necessary to address research questions and ensure validity of conclusions.					
(make only one rating per scale)					
☐ I possess no or very limited amount of this knowledge.					
	☐ I possess this knowledge, but have not applied it in a job setting.				
	I have applied this knowledge under close supervision.				
	I have applied this knowledge independently.				
	☐ I have applied this knowledge to train or provide consultation to others.				

Section 4 Interpersonal Skills

This section is designed to measure your level of interpersonal skills. Read each statement on the following pages thoroughly, and indicate how your professional peers would rate you on each statement. Respond to each statement by marking only one option for the scale provided.

42. Communicating with a diverse group of individuals in a professionally appropriate manner, listening and responding as the situation demands.						
(make only one rating per scale)						
	Peers would consider me as being low in this skill.					
	Peers would consider me as having this skill, but that I could improve in this area.					
	Peers would consider me as having a normal level of skill in this area.					
	Peers would consider myself as having a high level of skill in this area.					
3. Speaking in various public settings (i.e., hearings, legal proceedings, conferences, vorkshops, board meetings) to explain and interpret environmental program urposes and policies in a clear and accurate manner.						
(make only one rating per scale)						
	Peers would consider me as being low in this skill.					
	Peers would consider me as having this skill, but that I could improve in this area.					
	Peers would consider me as having a normal level of skill in this area.					
	Peers would consider myself as having a high level of skill in this area.					

44. Communicating to others in a clear and accurate manner the rationale and purpose behind decisions that are made.				
(make only one rating per scale)				
☐ Peers would consider me as being low in this skill.				
Peers would consider me as having this skill, but that I could improve in this area.				
☐ Peers would consider me as having a normal level of skill in this area.				
	Peers would consider myself as having a high level of skill in this area.			
45. Commu	nicating unpleasant information directly and with professionalism.			
(make	only one rating per scale)			
	Peers would consider me as being low in this skill.			
	Peers would consider me as having this skill, but that I could improve in this area.			
	Peers would consider me as having a normal level of skill in this area.			
	Peers would consider myself as having a high level of skill in this area.			
46. Working with individuals from other natural resource agencies/organizations to create partnerships.				
(make only one rating per scale)				
	Peers would consider me as being low in this skill.			
	Peers would consider me as having this skill, but that I could improve in this area.			
	Peers would consider me as having a normal level of skill in this area.			
Peers would consider myself as having a high level of skill in this area.				

47. Maintaining effective working relationships with various stakeholders, local government representatives, non-government organizations, and the media.		
(make only one rating per scale)		
	Peers would consider me as being low in this skill.	
	Peers would consider me as having this skill, but that I could improve in this area.	
	Peers would consider me as having a normal level of skill in this area.	
	Peers would consider myself as having a high level of skill in this area.	
48. Working as part of a team to ensure tasks are performed cooperatively and differences are resolved in a manner that achieves project goals while maintaining group cohesiveness.		
(make only one rating per scale)		
	Peers would consider me as being low in this skill.	
	Peers would consider me as having this skill, but that I could improve in this area.	
	Peers would consider me as having a normal level of skill in this area.	
	Peers would consider myself as having a high level of skill in this area.	
49. Interacting with the general public, co-workers, and other personnel in a respectful, cooperative, and tactful manner.		
(make only one rating per scale)		
	Peers would consider me as being low in this skill.	
	Peers would consider me as having this skill, but that I could improve in this area.	
	Peers would consider me as having a normal level of skill in this area.	
	Peers would consider myself as having a high level of skill in this area.	

50. Recognizing when to use appropriate negotiation techniques in situations where conflicts exist.

(make only one rating per scale)		
	Peers would consider me as being low in this skill.	
	Peers would consider me as having this skill, but that I could improve in this area.	
	Peers would consider me as having a normal level of skill in this area.	
	Peers would consider myself as having a high level of skill in this area.	

THIS COMPLETES THE TRAINING AND EXPERIENCE QUESTIONNAIRE